



# 2017 M&A AWARDS



Featuring:



Proton Partners International

We look at how Proton Partners International is advancing proton beam therapy in the UK and we examine the secrets behind its success - page 10



Vistra Group is ranked among the top four corporate service providers globally, providing a uniquely broad range of services and solutions. We find out more about the success of the firm - page 21



M&A Advisory

STRAND HANSON



HINES ASSOCIATES



YAZICILEGAL

Demotech, Inc.

CORSIS



# STRAND HANSON

Address: Strand Hanson  
Limited, 26 Mount Row,  
London, W1K 3SQ  
Office: (020) 7409 3494  
Email:  
simonraggett@strandhanson.  
co.uk  
stuartfaulkner@strandhanson.  
co.uk

## Best Full-Service M&A Adviser 2017

# Strand Hanson

Strand Hanson provides services across DCM, ECM, M&A and Restructuring, is a Sponsor on the Main Market, a Nominated Adviser and Broker on AIM and an approved Takeover Code adviser in both the UK and Ireland and is one of the most active participants in small to mid-cap public M&A in the UK. We profile the firm to find out more.

Founded in 1993, Strand Hanson is ever all Japanese equity offer for an one of London's most well established UK listed, Code, company. advisory boutiques and has a specific focus on providing the highest quality independent financial and strategic advice to clients, across a broad range of products, sectors and geographies.

The firm is a multi-award winning M&A adviser and has advised on transactions with a value of c. £3.0 billion since its MBO in 2009. This success has been achieved through the firm's approach of generating bespoke solutions to execute transactions, mitigate risk and maximise shareholder engagement in order to enhance the probability of successful client outcomes.

Strand Hanson is able to provide this high quality, innovative advice as a result of having a highly experienced senior team, (all of whom are shareholders in the firm), combined with a strong, collaborative team culture and an enviable roster of genuine sector and country experts.

With regard to M&A, this advisory approach was demonstrated in one of the firm's most recent transactions; the recommended takeover of UK listed TPJF by Prospect Co. Ltd of Japan, advised by Strand Hanson. This highly technically complex, c. \$150 million transaction, is the first

Despite this unique complexity, the transaction launched with the written support of >75% of target shareholders, including all of the major institutional shareholders.

The transaction, involving six legal jurisdictions and over 100 advisory staff, spread across a dozen advisory firms and disciplines, including four major legal firms, is expected to complete a mere eight weeks after launch, a tribute to the extensive work that took place prior to announcement of the transaction on 31 May 2017.

This marquee leading transaction builds on a successful 2016, where Strand Hanson M&A team advised on transactions totalling c. £1.0 billion.

Looking ahead, despite an uncertain political and economic backdrop Strand Hanson believes that conditions remain highly favourable for M&A and believes that market volatility will continue to drive both

activist shareholders and acquisitive companies to undertake genuinely transformational transactions, leading to a strong pipeline for the firm.